

DIVISIONAL SALES MANAGER

- **Leadership role**
- **Dynamic and Energised Environment**
- **Six figure base salary + car + super + incentives**

This is a company that has a reputation for innovative product and an unparalleled commitment to customer satisfaction. The business is extremely healthy and has enjoyed a five year period of sales and profit growth, but still has the potential to increase in size over the next couple of years. Reporting to the Commercial Director the major focus will be on driving the change needed to achieve that target.

Responsibilities will include managing a sales team, experienced but requiring leadership and a mentor. The job will be to maintain and improve the systems, processes and disciplines in place.

The position will be responsible for budgeting and forecasting, market intelligence and reporting and, of course, working with marketing, finance and other departmental heads as part of the push for growth.

Candidates will preferably be tertiary qualified, but of greater importance is a demonstrable track record as a Sales Manager/Team Leader bringing teams in on, or ahead of target. Most likely you will have experience in a commercial sales environment with exposure to high ticket items, but the company will look at true high achievers from any industry that have the skills and passion to succeed.

This is an outstanding opportunity to make a mark in a company that is growing and developing under a dynamic and focused management team. It's also a rare opportunity for a passionate, results oriented team leader with good strategic and operational selling skills!

To apply in confidence, email your resume to jon@vonk.com.au

Telephone enquiries to Jon Vonk on 0439 101909 Ref PP712