



Mellon

The difference is measurable.®

Practice Leader - National Communications

Sydney or Melbourne Based

Mellon Financial Corporation is one of the world's leading providers of financial services. Mellon has US \$2.8 trillion under management, administration and custody. In Australia, Mellon offers the power and expertise of a long-established global player with the personal service and local market knowledge of an Australian based company.

Human Resources & Investor Solutions is a major part of Mellon's total business representing around 25% of Mellon's total revenues and is one of the fastest growing businesses within the Mellon Group.

The aim of the Communications practice is to assist clients in managing and forging strong relationships with their audiences. This is achieved through quality, strategic communications designed to create understanding, buy-in and motivate behaviour. This role will manage a team of consultants who proactively and effectively communicate business change, progress and product and service offerings.

Specific responsibilities will be varied and diverse to include the following:

- Build & maintain a profitable, industry leading consulting practice
- Scope & manage client projects, taking into account broader strategic & business impact
- Manage team members & provide coaching & development where necessary

Candidate requirements are clear. You will have strong interpersonal skills and a sound appreciation of client service ethic. You will have a demonstrable track record gained via an internal communications role or with a leading agency. A history of building and sustaining profitable business would be particularly advantageous in this role.

To discuss this role in greater detail, please contact our retained recruitment adviser Jon Vonk on 0439 101 909. Alternatively, please email your resume quoting reference 1508 to: jon@vonk.com.au Any direct applications will be forwarded to Jon Vonk for inclusion in the short-listing process.

1ms18x-04403

INTEGRITY • TEAMWORK • EXCELLENCE