

Australian Opportunity

- Melbourne • Product Manager - Postpress Solutions
- Excellent Salary & Benefits & Relocation

Heidelberg is an internationally operating enterprise with production sites in Germany, France, Great Britain, the Netherlands, the US and Mexico. With an unparalleled reputation for new technical product and business innovation it deservedly occupies 'icon' status within the printing industry. This role has materialised at an exciting and challenging time in the company's development in Australia and New Zealand and offers an exceptional opportunity to spearhead a period of change and increased performance from an already highly regarded operation. Working with in the Product Management and Marketing team the Product Manager - Postpress Solutions will be Heidelberg's 'Product Champion' accross Australia and New Zealand and will work closely with Sales, Business Development, Customer Service and Support, as well as colleagues internationally to develop and implement the strategic direction for the Post Press business.

Responsibilities will be wide ranging and varied but will certainly include;

- Development and implementation of the Annual Operating Plan
- Provide strategic business management for the Postpress segment
- Identify new product opportunities and partners
- Participate in the development of marketing communications and materials
- The provision of product, technical, price, and inventory information.

We are looking for a team player who has a demonstrable track record as a Business Development Manager, Product Manager, Sales or Technical Expert within the Graphic Arts Industry. The ability to inspire confidence from day one is essential as is project management and a proven background in developing and implementing business plans.

To find out what makes Melbourne, Australia, a fantastic place, visit www.liveinvictoria.vic.gov.au. Information on Heidelberg can be found at www.heidelberg.com To discuss this role in greater detail please contact our retained recruitment advisor Jon Vonk on +61 3 9534 3830. Mobile + 61 439 101909 or email jon@vonk.com.au